## Turnstone & Office Concepts Join Forces to Transform Solstice Mobile of Chicago

Posted in Village by Jane Graham in turnstone on Jan 28, 2014 11:16:44 AM

Once resigned to work at long tables arranged awkwardly together, the computer coders at Chicago's Solstice Mobile weren't particularly excited about sticking around the office any longer than necessary. Lunch typically meant a mass exodus from campus, and several team members opted to work elsewhere altogether.

But all that changed this past fall when they made plans to move to a new space.

Working closely with Jeremy Davis, a Steelcase Workplace Consultant, and the building developer's A&D firm, Bauman Studios, Solstice entertained the idea of several Steelcase applications. But after seeing Bivi on the floor at the Steelcase Merchandise Mart Worklife Center, making a trip to The Coop (a turnstone-furnished co-working site) and connecting with the turnstone story, they were won over by Bivi.



With the average Solstice Mobile employee in their mid-late 20's, the group resonated with turnstone's website and personality. "They LOVED the story about turnstone, what turnstone stood for and where it began," noted Jeremy.

Plans were moving quickly to meet a tight nine-week time frame when Tom Dryjanski of Office Concepts, a Steelcase dealer in the heart of the city, joined the planning team. Working together, Jeremy and Tom created solutions that wowed the client.

In the end, Solstice Mobile settled on items from the Campfire collection, as well as 120 Bivi workstations. In fact, because of the company's fast growth, Bivi's easy expansion and Rumble Seat integration, they purchased more workstations than they had an immediate need for!

Jeremy attributes this win to a true team effort. "All four parties worked together. It was the perfect collaboration between dealer, design firm, client and manufacturer."



Since outfitting their space with turnstone furniture, Solstice management has observed a dramatic increase in the amount of time that Solstice employees choose to work in their offices. Fewer leave to go out to lunch, and team leaders are finding that employees are coming in earlier – and leaving later – because "they enjoy being here."

The group has also noticed that they now have frequent client visits and are tracking more creative development work requests from clients.

## It's a win all around!

Congratulations to Tom Dryjanski and Office Concepts, Jeremy Davis, and the entire team that made this a success!



